



To register call:
735-6222
 901 N Colorado
 Kennewick

SEPT	2	<i>Starting A Business: Questions You Were Afraid to Ask</i>
	4	The Edge Over Your Competition
	9	ABC's of Assessing Your Business Idea
	11	Basic Record Keeping
	16	Grant Writing and other Business Proposals
	16	<i>Starting A Business: Questions You Were Afraid to Ask</i>
	18	Writing a Market Plan
	23	Smart Hiring
	25	Financing Your Business
	30	What is your Business Worth?
OCT	2	Minority/Women Owned Business
	*6	<i>QuickBooks I for Small Business (CBC Richland)</i>
	7	<i>Starting A Business: Questions You Were Afraid to Ask</i>
	9	Company Logos: Image is Everything
	*13	<i>QuickBooks II for Small Business (CBC Richland)</i>
	16	Legal Issues in Human Resources
	20	<i>Payroll I using Quick Books (CBC Richland)</i>
	21	<i>Starting A Business: Questions You Were Afraid to Ask</i>
	23	Small Business Money Management
	27	<i>Payroll II using QuickBooks (CBC Richland)</i>
NOV	30	Employee Performance Maximized
	4	Develop An Employee Handbook
	4	<i>Starting A Business: Questions You Were Afraid to Ask</i>
	6	IRS #I-Setting up for IRS
	10	<i>Basic Web Page Design (CBC Richland)</i>
	13	IRS #II-Sole Proprietor/Schedule C & Expenses
	18	IRS #III Employment & Sales Taxes:Federal, State
	18	<i>Starting A Business: Questions You Were Afraid to Ask</i>
	*20	Spanish Business Phrases
DEC	2	Should You Contract with Government Agencies?
	2	<i>Starting A Business: Questions You Were Afraid to Ask</i>
	3	Writing Government Proposals
	16	<i>Starting A Business: Questions You Were Afraid to Ask</i>

*Denotes new classes offered by the SBDC

Italicized denotes classes other locations.